

**Town of Wethersfield  
Insurance Committee Meeting  
December 21, 2006**

The meeting was called to order at 5:38 PM by Chairperson Polly Moon.

Committee members present were Polly Moon, Sey Adil, and Ed Rosania, Chris Lyons, and Mike Fortunato.

Also present were Chris Monroe, Savino Sturrock & Sullivan; Greg Bedula, TD BankNorth Insurance Agency; Lisa Hancock, Finance Director, Town of Wethersfield; Jeff Kotkin, Town Council Liaison.

Members Absent: Chris Bazinet and Excused Absent; Paul Meade.

Public comments: no one was present from the public to speak.

**Approval of Minutes:**

A motion was made by Sey Adil to approve [the minutes from the November 16, 2006](#), and was seconded by Ed Rosania. All unanimously voted in favor.

**Report from Chris Monroe, Savino Sturrock & Sullivan**

Mr. Monroe stated that we are well on our way to having another good year. He stated that Claim experience is at a level lower than our expectations.

Mr. Monroe discussed the CIRMA Firefighter additional AD&D pros and cons under each plan. Mr. Fortunato suggested that the two policies and benefits be reviewed for the budget process.

Ms. Moon brought up the issue of the EAP coverage by CIGNA that was discussed at the last meeting. It was stated that CIGNA will provide the additional coverage and also lower the LTD premium about another \$700.00

Mr. Fortunato discussed the rate increase for Fiscal Year 06/07 budget. Methodology of estimate was discussed.

**Report from Greg Bedula, TD Banknorth Insurance Agency**

Greg Bedula had nothing to report.

**CT Public Sector Purchasing Coalition Insurance**

Ms. Hancock discussed the CT Public Sector Purchasing Coalition. Mr. Monroe fees it could be a good option. Ms. Hancock mentioned that she has heard various views from colleagues on these types of programs. There is a substantial entry cost. Some have had actual savings and some have not. Some Towns have had Union grievances. She stated that we really need to find out about the processing. Mr. Monroe stated that he can follow up with Terrie DeMattie from the Segal Company. Ms. Hancock stated that she will also speak with colleagues that are using the plan. Mr. Monroe will get more information for the next meeting.

**Discussion of RFP for Agents of Record**

Ms. Moon opened up the discussion on the RFP's for Agents of Record for both Employee Benefits and for Property and Liability.

Mr. Adil made several recommendations for changes to the draft document. It was stated that they are required to give recommendations to Town Council by March 1, 2007. It was stated that there is a February 1, 2007 interview deadline.

The sub-committee needs to review all proposals and week out. Then do interviews on selections. Ms. Hancock will check to see if the discussion of contractors has to be a Public Meeting. The committee must recommend two firms for each type.

Mr. Fortunato will be the sub-committee chairman.

### **Anthem Letter of December 13, 2006**

Mr. Fortunato tabled until next meeting.

### **New Business**

There was no new business to discuss.

### **Adjournment**

Sey Adil moved for adjournment at 7:15 PM. Seconded by Mike Fortunato. Motion carried unanimously.

Respectfully submitted,

Lisa A. Hancock  
Director of Finance